

GENERAL SERVICES ADMINISTRATION

Federal Acquisition Service

Authorized Federal Supply Schedule FSS Price List

On-line access to contract ordering information, terms and conditions, up-to-date pricing, and the option to create an electronic delivery order are available through GSA *Advantage!*®, a menu-driven database system. The INTERNET address GSA

Advantage!® is: GSAAdvantage.gov.

Multiple Award Schedule

FSC Group: Professional Services

FSC Class: R408

Contract number: 47QRAA24D004B

Contract period: February 28, 2024 through February 27, 2029

Abaco Insight Solutions, LLC

107 Harrison ST NE

Leesburg, Virginia 20176

Phone Number: 703-231-3403

www.aisjv.com

Abaco Insight Solutions, LLC is a joint venture between the following joint venture partners: Abaco Strategy LLC (Protégé) and Insight Technology Solutions (Mentor).

The joint venture partner(s) are prohibited from submitting competing quotations for FSS program orders and BPAs using either their own FSS program contract(s) or any joint venture FSS program contract(s) for which they are a joint venture partner.

Contract Administrator: Estefania Arregui-Gomez

Email: Estefania.arregui@abacostrategy.com

Business size: Small business

For more information on ordering on ordering go to the following website: <https://www.gsa.gov/schedules>.

Price list current as of Modification #PA-0002, effective March 11, 2024.

Prices Shown Herein are Net (discount deducted)

CUSTOMER INFORMATION

1a. Table of awarded special item number(s) with appropriate cross-reference to item descriptions and awarded price(s).

SINs	Recovery	SIN Title
541611	541611RC	Management and Financial Consulting, Acquisition and Grants Management Support, and Business Program and Project Management Services
OLM	OLMRC/OLMSTLOC	Order-Level Materials (OLM's)

1b. Identification of the lowest priced model number and lowest unit price for that model for each special item number awarded in the contract. This price is the Government price based on a unit of one, exclusive of any quantity/dollar volume, prompt payment, or any other concession affecting price. Those contracts that have unit prices based on the geographic location of the customer, should show the range of the lowest price, and cite the areas to which the prices apply. See Page 4

1c. If the Contractor is proposing hourly rates, a description of all corresponding commercial job titles, experience, functional responsibility, and education for those types of employees or subcontractors who will perform services shall be provided. If hourly rates are not applicable, indicate “Not applicable” for this item. See Page 6

2. Maximum order: \$1,000,000

3. Minimum order: \$100

4. Geographic coverage (delivery area). Domestic

5. Point(s) of production (city, county, and State or foreign country).
107 Harrison ST NE, Leesburg, Virginia 20176

6. Discount from list prices or statement of net price. Government Net Prices (discounts already deducted.)

7. Quantity discounts: None

8. Prompt payment terms. Net 30 Days. Information for Ordering Offices: Prompt payment terms cannot be negotiated out of the contractual agreement in exchange for other concessions.

9. Foreign items (list items by country of origin). Not Applicable

10a. Time of delivery. To Be Determined at the Task Order level

10b. Expedited Delivery. Items available for expedited delivery are noted in this price list. To Be Determined at the Task Order level

- 10c. Overnight and 2-day delivery. To Be Determined at the Task Order level
- 10d. Urgent Requirements. To Be Determined at the Task Order level
- 11. F.O.B. point(s). Destination
- 12a. Ordering address(es). Same as Company Address.
- 12b. Ordering procedures: See Federal Acquisition Regulation (FAR) 8.405-3.
- 13. Payment address(es). Same as Company Address.
- 14. Warranty provision. Standard Commercial Warranty Terms & Conditions
- 15. Export packing charges, if applicable. Not Applicable
- 16. Terms and conditions of rental, maintenance, and repair (if applicable). Not Applicable
- 17. Terms and conditions of installation (if applicable). Not Applicable
- 18a. Terms and conditions of repair parts indicating date of parts price lists and any discounts from list prices (if applicable). Not Applicable
- 18b. Terms and conditions for any other services (if applicable). Not Applicable
- 19. List of service and distribution points (if applicable). Not Applicable
- 20. List of participating dealers (if applicable). Not Applicable
- 21. Preventive maintenance (if applicable). Not Applicable
- 22a. Special attributes such as environmental attributes (e.g., recycled content, energy efficiency, and/or reduced pollutants). Not Applicable
- 22b. If applicable, indicate that Section 508 compliance information is available for the information and communications technology (ICT) products and services and show where full details can be found (e.g., contractor's website or other location.) ICT accessibility standards can be found at: <https://www.Section508.gov/>. Not Applicable
- 23. Unique Entity Identifier (UEI) number. YZB6ECZN7TA5
- 24. Notification regarding registration in System for Award Management (SAM) database. Contractor IS registered and active in SAM



FSS Program Contract Number	Joint Venture Contract or Individual Contract	Name of Offeror or Contractor	Name of Each Partner under the Joint Venture	SINs Offered or Awarded
47QRAA18D007R	Individual Contract	ABACO STRATEGY LLC	Protégé	54151S, 541611, OLM
47QRAA18D0064	Individual Contract	INSIGHT TECHNOLOGY SOLUTIONS LLC	Mentor	541330ENG, 541380, 541611, 541614, 541614SVC, 541715, 611430, OLM

CURRENT PRICING

SIN	Labor Category	Worksite	Min Required Education	Min Required Relevant Exp	Year 1	Year 2	Year 3	Year 4	Year 5
					2/28/2024 – 2/27/2025	2/28/2025 – 2/27/2026	2/28/2026 – 2/27/2027	2/28/2027 – 2/27/2028	2/28/2028 – 2/27/2029
541611	Business Analyst	Both	Bachelors	7	\$89.75	\$92.62	\$95.59	\$98.65	\$101.80
541611	Senior Business Analyst	Both	Bachelors	10	\$98.73	\$101.89	\$105.16	\$108.52	\$112.00
541611	Consultant	Both	Bachelors	5	\$82.50	\$85.14	\$87.86	\$90.67	\$93.57
541611	Senior Consultant	Both	Bachelors	10	\$95.47	\$98.52	\$101.67	\$104.93	\$108.28
541611	Junior Data Analyst	Both	Bachelors	2	\$77.04	\$79.51	\$82.06	\$84.69	\$87.40
541611	Junior Management Analyst	Both	Bachelors	0	\$66.39	\$68.51	\$70.71	\$72.98	\$75.31
541611	Management Analyst	Both	Bachelors	5	\$79.11	\$81.64	\$84.25	\$86.95	\$89.73
541611	Senior Management Analyst	Both	Bachelors	10	\$99.30	\$102.48	\$105.75	\$109.14	\$112.63
541611	Operations Analyst	Both	Bachelors	5	\$84.54	\$87.25	\$90.05	\$92.93	\$95.90
541611	Senior Operations Analyst	Both	Bachelors	10	\$115.35	\$119.03	\$122.84	\$126.77	\$130.83
541611	Operations Research Analyst	Both	Bachelors	5	\$113.39	\$117.02	\$120.77	\$124.63	\$128.62
541611	Senior Operations Research Analyst	Both	Bachelors	10	\$124.50	\$128.48	\$132.59	\$136.84	\$141.22
541611	Program Analyst	Both	Bachelors	5	\$126.72	\$130.77	\$134.95	\$139.27	\$143.73

SIN	Labor Category	Worksite	Min Required Education	Min Required Relevant Exp	Year 1 2/28/2024 – 2/27/2025	Year 2 2/28/2025 – 2/27/2026	Year 3 2/28/2026 – 2/27/2027	Year 4 2/28/2027 – 2/27/2028	Year 5 2/28/2028 – 2/27/2029
541611	Program Manager	Both	Bachelors	7	\$121.90	\$125.80	\$129.83	\$133.98	\$138.28
541611	Senior Program Manager	Both	Bachelors	10	\$157.60	\$162.65	\$167.86	\$173.23	\$178.77
541611	SME Program Manager)	Both	Bachelors	15	\$176.55	\$182.21	\$188.04	\$194.06	\$200.26
541611	Program Management Analyst	Both	Bachelors	5	\$96.58	\$99.68	\$102.87	\$106.17	\$109.56
541611	Senior Program Management Analyst	Both	Bachelors	10	\$135.67	\$140.01	\$144.49	\$149.12	\$153.89
541611	Project Manager	Both	Bachelors	5	\$131.11	\$135.30	\$139.64	\$144.10	\$148.72
541611	Risk Analyst	Both	Bachelors	6	\$145.69	\$150.36	\$155.17	\$160.14	\$165.27
541611	Senior Risk Analyst	Both	Bachelors	10	\$181.93	\$187.76	\$193.76	\$199.96	\$206.36
541611	Senior Stakeholder Engagement Specialist	Both	Bachelors	10	\$130.34	\$134.51	\$138.81	\$143.25	\$147.84

LABOR CATEGORY DESCRIPTIONS

SIN	Labor Category Title	Labor Category Description	Minimum Required Education	Min Years of Relevant Experience	Education Substitutions
541611	Business Analyst	<p>Works closely with the project team and senior management stakeholders to solicit and capture application requirements. The analyst will work closely with the project manager and the project team to ensure we accurately understand the needs of our stakeholders. Responsibilities include but are not limited to: Experience in constructing workflow charts and diagrams; studying system capabilities; writing specifications. Ability to improve systems by studying current practices and designing modifications. Experience with project coordination/management. Ability to capture project requirements by interacting with the business stakeholders and subject matter experts in order to understand their problems and needs. Attention to detail. Strong oral/written communication skills.</p> <p>Ability to work with little direction. Direct experience working closely with the business and technical teams to elicit, analyze, specify, verify, write, and manage business and system requirements for web-based UI applications. Experience working on waterfall and/or agile application development project(s).</p>	Bachelors	7	<p>H.S diploma plus 4 years of relevant experience equals Bachelor's degree. Associate degree plus 2 years of relevant experience equals Bachelor's degree. Master's degree may be substituted for 2 years of relevant experience. Professional certification may be substituted for an additional year of relevant experience.</p>
541611	Senior Business Analyst	<p>Responsible for advanced business analysis support. May include leading and guiding a team in preparing and conducting complex business analyses, needs assessments, and cost/benefit analyses. Develops strategies, prepares forecasts, and drives trend analysis. Develops and implements metrics, performance measurements, requirements, reports, and strategic recommendations. Identifies and manages potential business risks. Takes a strategic role in areas such as business performance, economic case analysis, internal control, and enterprise risk assessment, leading improvements and initiatives.</p>	Bachelors	10	<p>H.S diploma plus 4 years of relevant experience equals Bachelor's degree. Associate degree plus 2 years of relevant experience equals Bachelor's degree. Master's degree may be substituted for 2 years of relevant experience. Professional certification may be substituted for an additional year of relevant experience.</p>
541611	Consultant	<p>Independently provides specific functional expertise in support of requirements. Utilizes a deeper technical understanding of requirements to assist with analysis, evaluation, and implementation of tasks, contributing to problem solving and strategic decision making.</p>	Bachelors	5	<p>H.S diploma plus 4 years of relevant experience equals Bachelor's degree. Associate degree plus 2 years of relevant experience equals Bachelor's degree. Master's degree may be substituted for 2 years of relevant experience. Professional certification may be substituted for an</p>

SIN	Labor Category Title	Labor Category Description	Minimum Required Education	Min Years of Relevant Experience	Education Substitutions
					additional year of relevant experience.
541611	Senior Consultant	Leads in providing unique functional expertise to interpret complex requirements, managing a team of functional experts as needed. Possesses comprehensive technical knowledge of requirements. Directs the analysis, evaluation, and implementation of tasks, and drives strategic decision-making to ensure client satisfaction.	Bachelors	10	H.S diploma plus 4 years of relevant experience equals Bachelor's degree. Associate degree plus 2 years of relevant experience equals Bachelor's degree. Master's degree may be substituted for 2 years of relevant experience. Professional certification may be substituted for an additional year of relevant experience.
541611	Junior Data Analyst	Collects and analyzes data to aid the organization in making informed business decisions and identifying new opportunities for process improvements. Responsible for interpreting raw data and identifying patterns, creating visualizations such as flowcharts and dashboards, and coding and re-coding data. May additionally assist with maintaining databases.	Bachelors	2	H.S diploma plus 4 years of relevant experience equals Bachelor's degree. Associate degree plus 2 years of relevant experience equals Bachelor's degree. Master's degree may be substituted for 2 years of relevant experience. Professional certification may be substituted for an additional year of relevant experience.
541611	Junior Management Analyst	Utilizes management analysis processes, modeling, simulation tools, and technical techniques to assist in service delivery. Participates in process improvement and reengineering projects, applying methodologies and principles to support modernization efforts.	Bachelors	0	H.S diploma plus 4 years of relevant experience equals Bachelor's degree. Associate degree plus 2 years of relevant experience equals Bachelor's degree. Master's degree may be substituted for 2 years of relevant experience. Professional certification may be substituted for an additional year of relevant experience.
541611	Management Analyst	Applies advanced management analysis processes, modeling, and simulation tools to deliver required services. Leads process improvement and reengineering projects, employing modernization methodologies. Provides group facilitation, interviewing, training, and knowledge transfer.	Bachelors	5	H.S diploma plus 4 years of relevant experience equals Bachelor's degree. Associate degree plus 2 years of relevant experience equals Bachelor's degree.

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		Coordinates project teams to ensure enterprise-wide integration of management efforts.			Master's degree may be substituted for 2 years of relevant experience. Professional certification may be substituted for an additional year of relevant experience.
541611	Senior Management Analyst	Leverages deep understanding of the client's mission to develop and refine operational plans and concepts of operations, optimizing the use of existing and planned systems to meet mission needs. Participates actively in the system development process, including the development of system concepts, system requirements, concepts of operations, and training requirements. Guides teams and influences strategic decisions.	Bachelors	10	H.S diploma plus 4 years of relevant experience equals Bachelor's degree. Associate degree plus 2 years of relevant experience equals Bachelor's degree. Master's degree may be substituted for 2 years of relevant experience. Professional certification may be substituted for an additional year of relevant experience.
541611	Operations Analyst	Independently reviews policies and operating procedures, developing innovative processes and procedures to enhance operations. Collaborates with managers and employees to support change management initiatives and implement changes. Trains employees on new systems or policies and evaluates the effectiveness of new processes.	Bachelors	5	H.S diploma plus 4 years of relevant experience equals Bachelor's degree. Associate degree plus 2 years of relevant experience equals Bachelor's degree. Master's degree may be substituted for 2 years of relevant experience. Professional certification may be substituted for an additional year of relevant experience.
541611	Senior Operations Analyst	Leads a team in reviewing and transforming policies and operating procedures, developing and implementing innovative processes to enhance operations. Champions change management initiatives across organizational divisions. Holds overall responsibility for evaluating the effectiveness of new processes, ensuring they align with strategic goals.	Bachelors	10	H.S diploma plus 4 years of relevant experience equals Bachelor's degree. Associate degree plus 2 years of relevant experience equals Bachelor's degree. Master's degree may be substituted for 2 years of relevant experience. Professional certification may be substituted for an additional year of relevant experience.

SIN	Labor Category Title	Labor Category Description	Minimum Required Education	Min Years of Relevant Experience	Education Substitutions
541611	Operations Research Analyst	Gather and analyze requirements under the direction of project manager or senior staff. Ability to recommend new business processes, guide organizations to enterprise process change, and facilitate organizational change. Is able to gather and analyze requirements and works independently with little direction. Designs and documents requirements, use cases and business processes in a consistent and uniformed manner. Ability to recommend new business processes, guide organizations to enterprise process change, and facilitate organizational change.	Bachelors	5	H.S diploma plus 4 years of relevant experience equals Bachelor's degree. Associate degree plus 2 years of relevant experience equals Bachelor's degree. Master's degree may be substituted for 2 years of relevant experience. Professional certification may be substituted for an additional year of relevant experience.
541611	Senior Operations Research Analyst	Supervises analysts in applying scientific and engineering processes and modeling techniques to system life-cycle development. Directs analyses and trade-off studies related to operational issues, reviews test plans for alignment with MOEs, and oversees system integration, operation, and maintenance plans. Leads the development of training for operational personnel. Applies operations research methodology to define and formulate economic analyses, and conducts related benefit, cost, and risk studies.	Bachelors	10	H.S diploma plus 4 years of relevant experience equals Bachelor's degree. Associate degree plus 2 years of relevant experience equals Bachelor's degree. Master's degree may be substituted for 2 years of relevant experience. Professional certification may be substituted for an additional year of relevant experience.
541611	Program Analyst	Performs complex evaluations of existing program options, acquisition strategies, management procedures, processes, techniques, models, and systems related to program issues. Prepares comprehensive reports and recommends solutions. Principal duties include developing work breakdown structures and preparing charts, tables, graphs, and diagrams to assist in problem analysis. Works independently and may guide junior analysts.	Bachelors	5	H.S diploma plus 4 years of relevant experience equals Bachelor's degree. Associate degree plus 2 years of relevant experience equals Bachelor's degree. Master's degree may be substituted for 2 years of relevant experience. Professional certification may be substituted for an additional year of relevant experience.
541611	Program Manager	Provides direction and supervision of support resources for the performance of project assignments and activities. Interfaces with all areas affected by the project including end users, IT support, and client services. Defines project scope and objectives. Develops detailed work plans, schedules, project estimates, resource plans, and status reports.	Bachelors	7	H.S diploma plus 4 years of relevant experience equals Bachelor's degree. Associate degree plus 2 years of relevant experience equals Bachelor's degree. Master's degree may be substituted for 2 years of

SIN	Labor Category Title	Labor Category Description	Minimum Required Education	Min Years of Relevant Experience	Education Substitutions
					relevant experience. Professional certification may be substituted for an additional year of relevant experience.
541611	Senior Program Manager	Provides management, organizational, and business improvement services to include visioning, business strategy planning, information strategy planning, quality management, organizational design/efficiency, business analyses, and business transformation.	Bachelors	10	H.S diploma plus 4 years of relevant experience equals Bachelor's degree. Associate degree plus 2 years of relevant experience equals Bachelor's degree. Master's degree may be substituted for 2 years of relevant experience. Professional certification may be substituted for an additional year of relevant experience.
541611	SME Program Manager)	Leads and provides vision for diverse program management, offering broad-range service strategies. Directs and supports management in the development of integrated team structures, leading the identification of mission objectives and performance evaluation. Engages regularly with government managers to discuss performance, propose strategic initiatives, and establish priorities. Demonstrates deep expertise and applies innovative approaches to program management.	Bachelors	15	H.S diploma plus 4 years of relevant experience equals Bachelor's degree. Associate degree plus 2 years of relevant experience equals Bachelor's degree. Master's degree may be substituted for 2 years of relevant experience. Professional certification may be substituted for an additional year of relevant experience.
541611	Program Management Analyst	Directs specific tasks and prepares major contract deliverables. Provides project integration management and operates as a work assignment manager with budget management responsibilities. Demonstrates a growing understanding of methods and procedures relevant to the project.	Bachelors	5	H.S diploma plus 4 years of relevant experience equals Bachelor's degree. Associate degree plus 2 years of relevant experience equals Bachelor's degree. Master's degree may be substituted for 2 years of relevant experience. Professional certification may be substituted for an additional year of relevant experience.
541611	Senior Program Management Analyst	Brings superior technical background necessary to provide independent management and integration support. Brings deep knowledge of methods and procedures, with expertise in areas such as social	Bachelors	10	H.S diploma plus 4 years of relevant experience equals Bachelor's degree. Associate degree

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		sciences, liberal arts, law, evaluation, economics, statistics, etc. Provides direction to other project participants and leads strategic decision-making processes.			plus 2 years of relevant experience equals Bachelor's degree. Master's degree may be substituted for 2 years of relevant experience. Professional certification may be substituted for an additional year of relevant experience.
541611	Project Manager	Provides direction and supervision of support resources for the performance of project assignments and activities. Interfaces with all areas affected by the project including end users, IT support, and client services. Defines project scope and objectives. Develops detailed work plans, schedules, project estimates, resource plans, and status reports.	Bachelors	5	H.S diploma plus 4 years of relevant experience equals Bachelor's degree. Associate degree plus 2 years of relevant experience equals Bachelor's degree. Master's degree may be substituted for 2 years of relevant experience. Professional certification may be substituted for an additional year of relevant experience.
541611	Risk Analyst	Provides support for the formulation of systems scope and objectives relative to the business plan and industry requirements. Determines operational objectives by studying business functions; gathering information; evaluating output requirements and formats. Analyzes business and technical processes to formulate and develop new and modified business information processing systems.	Bachelors	6	H.S diploma plus 4 years of relevant experience equals Bachelor's degree. Associate degree plus 2 years of relevant experience equals Bachelor's degree. Master's degree may be substituted for 2 years of relevant experience. Professional certification may be substituted for an additional year of relevant experience.
541611	Senior Risk Analyst	Independently addresses complex tasks or leads a team of analysts in developing, monitoring, and reporting programmatic risk. Outlines and reports against the program's strategic objectives, assesses exposures and limits, and makes strategic recommendations. Provides in-depth analysis of potential risks and develops comprehensive risk mitigation plans. Develops and implements advanced methodologies for the assessment of risk factors, driving risk management strategies within the organization.	Bachelors	10	H.S diploma plus 4 years of relevant experience equals Bachelor's degree. Associate degree plus 2 years of relevant experience equals Bachelor's degree. Master's degree may be substituted for 2 years of relevant experience. Professional certification may be substituted for an

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					additional year of relevant experience.
541611	Senior Stakeholder Engagement Specialist	Independently leads complex projects and/or manages a team of communication specialists, developing and directing strategic approaches to information campaigns. Continually strives to improve work processes, products, and services. Regularly meets with clients to ensure work meets or exceeds client objectives, propose initiatives, and establish priorities. Demonstrates expert-level stakeholder engagement strategies, leadership skills, and the ability to drive strategic decision-making processes.	Bachelors	10	H.S diploma plus 4 years of relevant experience equals Bachelor's degree. Associate degree plus 2 years of relevant experience equals Bachelor's degree. Master's degree may be substituted for 2 years of relevant experience. Professional certification may be substituted for an additional year of relevant experience.

Service Contract Labor Standards:

The Service Contract Labor Standards (SCLS), formerly known as the Service Contract Act (SCA), is applicable to this contract as it applies to the entire Multiple Award Schedule (MAS) and all services provided. While no specific labor categories have been identified as being subject to SCLS/SCA due to exemptions for professional employees (FAR 22.1101, 22.1102 and 29 CFR 541.300), this contract still maintains the provisions and protections for SCLS/SCA eligible labor categories. If and / or when the contractor adds SCLS/SCA labor categories to the contract through the modification process, the contractor must inform the Contracting Officer and establish a SCLS/SCA matrix identifying the GSA labor category titles, the occupational code, SCLS/SCA labor category titles and the applicable WD number. Failure to do so may result in cancellation of the contract.